

Wholesale Price List
For Spring 1959



**FLICKINGER'S
NURSERY**

SAGAMORE, PA.

LIBRARY
RECEIVED
JAN 12 1959
U. S. Department of Agriculture

Phone
Rural Valley
SUNset 3-4068

Growers of
Quality Evergreen
Seedlings and
Transplants

To Our Customers:

We wish to thank our many customers and friends for the splendid business given us the past seasons, and we hope to have the pleasure of serving you in the future.

Our new list contains many species and varieties that are suitable for Christmas and reforestation production. Our seeds are carefully chosen from America's and Europe's finest forests, giving you hardy, high quality stock at a very economical price. Only our large production makes our thrifty prices possible.

If any problems arise over the coming year please feel free to write us. We will be more than happy to help you.

We are looking forward, with confidence, in having the opportunity of serving your evergreen planting needs for the coming season.

Cordially yours,
Flickingers' Nursery
Sagamore, Pa.
Phone: Rural Valley
Sunset 3-4068

*"FLICKINGERS' SEEDLINGS
WHEN YOU INTEND TO PLANT
THE VERY BEST."*

**PLANT TODAY FOR TOMORROW'S
FUTURE!**

KEEP AMERICA GREEN

Wholesale Price List of Seedlings And Transplants

Scotch Pine

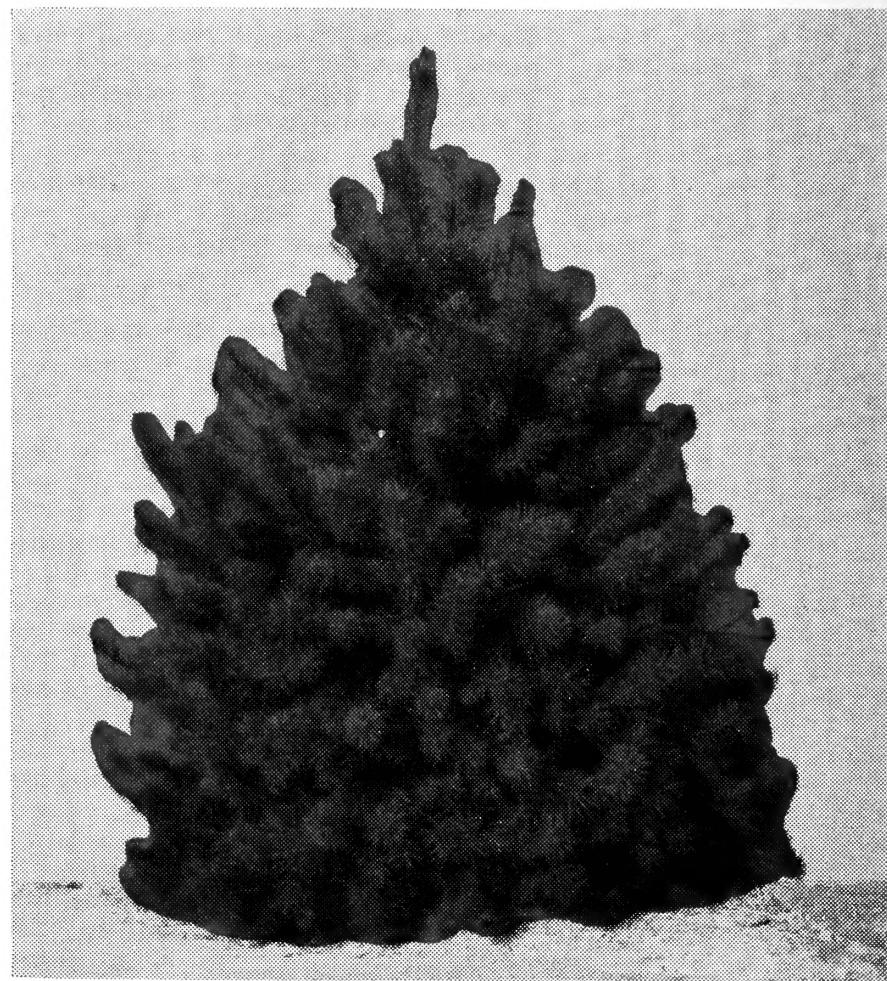
Scotch Pine is the most popular and suitable tree for the Christmas market. Its popularity has increased each year, with growers, as it responds well to shearing, producing a beautifully uniform and compact tree. In well managed plantations high percentage cuts are the rule. The future looks bright as markets are increasing each year.

The needles are dark green to bluish green, two in each cluster, ranging from $1\frac{1}{2}$ " to 3" long. It has the largest range of soil and climate adaptivity of any of our popular evergreens.

Most of our seeds are imported directly, by us, from Europe's finest forests. This insures you of the highest quality parentage. All of the varieties that we list are desirable from a color-holding standpoint.

The varieties that we are listing this year are as follows: Austrian Hill, Scotland, French, New York Riga, Italian and Special Strain. These trees have a deep green color and are of medium needle length. The German strains that we are offering this year were collected by Richard Flickinger while in Europe. They are representative of all the large forest areas in Germany. They are listed by the nearest large city rather than the name of the region, for easy map identification. The following are the strains that we are offering: Freiburg (Black Forest, 2-3000 ft. el.), Munich (Bavarian Alps, 4-5000 ft. el.), Hannover (North German Low Plain, 3-400 ft. el.), Frankfurt (Rhine Plain, 3-600 ft. el.), Heidelberg (Odenwald, 1-2000 ft. el.), Kassel (Taunus Mts., 2-3000 ft. el.)

Our Special Strain has won many friends over the years. It has the shortest needle length of any of the pines that we offer. The color is bluish green which it holds all winter long. Many well shaped buds produce a very full tree, which lessens shearing. Slow, thrifty growth. A planting of this strain is now at the Ohio Experimental Station, Wooster, Ohio. It has received their highest award for color and other qualities. We have them in Christmas tree size for your inspection.



SCOTCH PINE

SCOTCH PINE—Austrian Hill Strain

	Per	Per
	100	1000
2 yr. Seedlings	2-0 4- 8"	\$ 4.00 \$ 25.00
2 yr. Seedlings	2-0 2- 4"	2.00 10.00
3 yr. Seedlings	3-0 10-16"	6.00 35.00
3 yr. Semi-transplants	15-25"	8.00 55.00
(Heavy Grade)		

SCOTCH PINE—Scotland Strain

2 yr. Seedlings	2-0 4- 8"	4.00 25.00
2 yr. Seedlings	2-0 2- 4"	2.00 10.00
3 yr. Seedlings	3-0 10-16"	6.00 35.00
4 yr. Transplants	2-2 6-12"	10.00

SCOTCH PINE—French Strain

2 yr. Seedlings	2-0 4- 8"	4.00 25.00
2 yr. Seedlings	2-0 2- 4"	2.00 10.00
3 yr. Seedlings	3-0 10-16"	6.00 35.00

SCOTCH PINE—New York Riga Strain

2 yr. Seedlings	2-0 4- 8"	4.00 25.00
2 yr. Seedlings	2-0 2- 4"	2.00 10.00
3 yr. Seedlings	3-0 12-18"	6.00 35.00

SCOTCH PINE—Italian Strain		Per	per
		100	1000
2 yr. Seedlings	2-0 4- 8"	4.00	25.00
2 yr. Seedlings	2-0 2- 4"	2.00	10.00
3 yr. Seedlings	3-0 12-18"	6.00	35.00

SCOTCH PINE—German Strains Freiburg (Black Forest), Munich (Bavarian Alps), Hannover (North German Low Plain), Frankfurt (Rhine Plain), Heidelberg (Odenwald) Kassel (Taunus Mts.)

2 yr. Seedlings	2-0 4- 8"	5.00	30.00
2 yr. Seedlings	2-0 2- 4"	3.00	15.00

SCOTCH PINE—Special Blue Green Strain

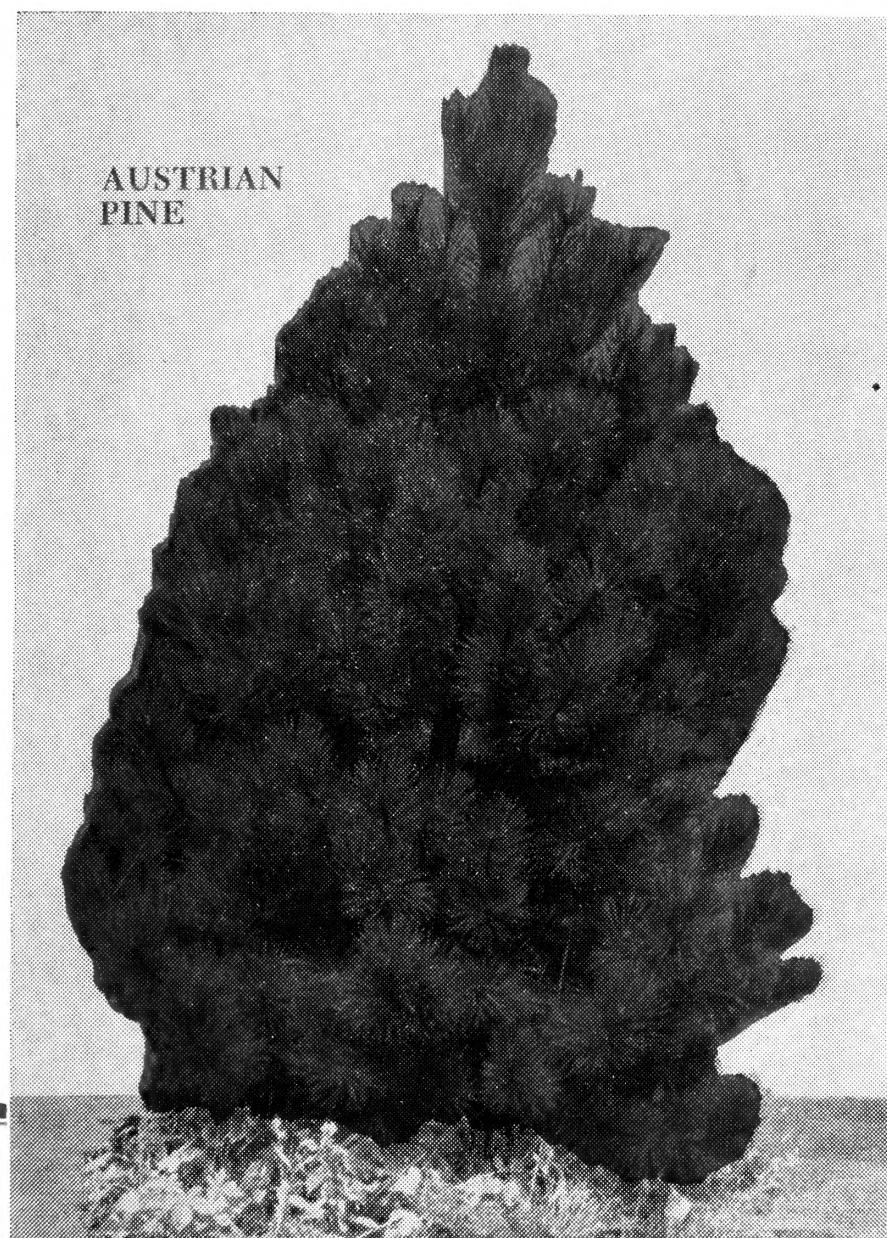
2 yr. Seedlings	2-0 4- 6"	5.00	35.00
2 yr. Seedlings	2-0 2- 4"	3.00	15.00

AUSTRIAN PINE—Lower Alpine Strain

Beautiful, dark green, long needled Christmas, Ornamental and Shelterbelt tree.

2 yr. Seedlings	2-0 3- 6"	\$4.00	\$ 20.00
3 yr. Seedlings	3-0 8-12"	6.00	35.00

AUSTRIAN
PINE



AMERICAN RED PINE

Very desirable Christmas and timber tree; also for ornamentals and windbreaks.

			Per	Per
			100	1000
2 yr. Seedlings	2-0	3- 5"	4.00	25.00
4 yr. Transplants	2-2	6-10"	10.00	

WHITE PINE

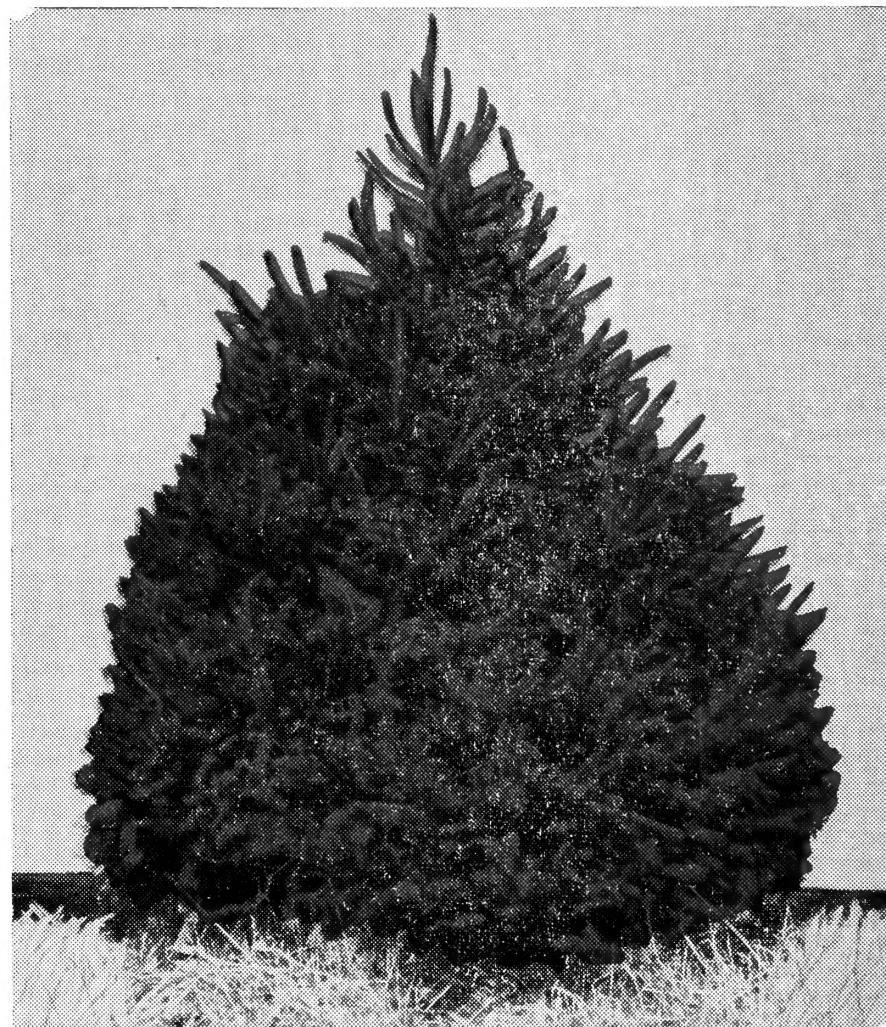
Soft bluish green needles. Desirable for Christmas, Ornamental and timber trees.

2 yr. Seedlings	2-0	3- 5"	4.00	25.00
-----------------	-----	-------	------	-------

NORWAY SPRUCE

Fast growing, short needled tree in high demand for Christmas and ornamental use. Straight stems and deep green color.

2 yr. Seedlings	2-0	4- 8"	4.00	25.00
2 yr. Seedlings	2-0	2- 4"	2.00	12.50
2 yr. Seedlings	2-0	5-10"	5.00	30.00
Exceptionally fast growing strain				
4 yr. Transplants	2-2	6-10"	10.00	60.00



BLUE SPRUCE

One of the finest trees for ornamental and Christmas tree use. Our stock is from hand picked blue trees in Colorado.

		Per	Per
		100	1000
2 yr. Seedlings	2-0	3- 5"	4.00 25.00
3 yr. Seedlings	3-0	5- 9"	6.00 40.00



BLUE SPRUCE

WHITE SPRUCE

Similar to Norway but a slower rate of growth. Short bluish green needles and compactness are characteristic. Survives drier sites than Norway.

2 yr. Seedlings	2-0	4- 8"	4.00	25.00
4 yr. Transplants	2-2	5-10"	10.00	

FLICKINGERS' NURSERY

DOUGLAS FIR—Colorado Blue Strain

Soft bluish green foliage. Superior ornamental and Christmas tree. Retains needles well.

		Per	Per
		100	1000
2 yr. Seedlings	2-0	3- 6"	4.00
4 yr. Transplants	2-2	5-10"	12.00

CONCOLOR FIR

Soft silver foliage. Excellent Ornamental and Christmas tree. Holds needles well.

2 yr. Seedlings	2-0	2- 4"	7.00	45.00
-----------------	-----	-------	------	-------

Junior Ornamentals

All of our Junior Ornamentals are field grown, twice transplanted, root pruned and sheared at least twice. This is quality stock costing many times less than it will be worth in a few years.

AMERICAN ARBORVITAE

Popular upright for corners of foundation plantings and hedges.	Each	
20-30"		1.00

JAPANESE YEW

Deep rich green foliage. Grows well in either sun or shade. Considered by most the best ornamental plant for foundations.

Cuspidata, spreading	10-14"	1.00
Hicks, upright	12-14"	1.00

ANDORA JUNIPER

Hardy low growing evergreen, seldom reaching a height more than 15". Rich green all summer turning to purple in the fall. Excellent for planting under low windows, rock gardens and a cover for steep banks.

16-20"	1.25
--------	------

GLOBE ARBORVITAE

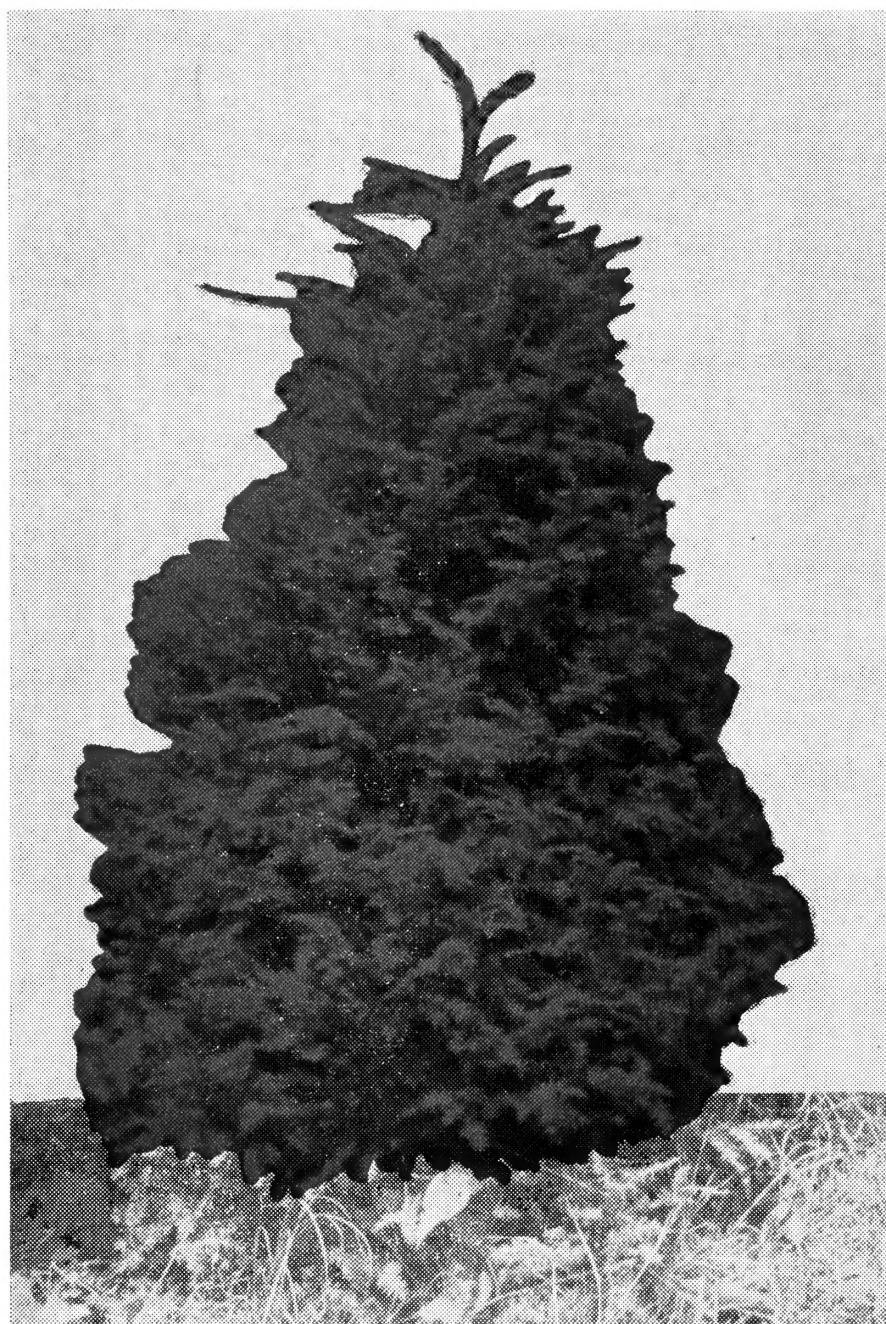
Small round, globe shaped ornamental where low growth is desirable.

Woodward—Dark Green. Heavy, bushy with spread of	
8-10"	1.00

CANADIAN HEMLOCK

Lacy, graceful growing habit. Can be planted in sun or shade. Makes excellent hedges as it can be sheared to any shape and kept small for many years. Also good for windbreaks or corners of foundation plantings.

Each
16-20" 1.25



CANADIAN HEMLOCK

**Flowering Shrubs
And
Shade Trees**

FRENCH LILAC

	Each
Beautiful, fragrant lavender flowers in spring. 30-36"	1.00

FLOWERING CRAB

Beautiful light pink flowers completely covering the tree in early spring.	2.00
--	------

PINK FLOWERING DOGWOOD

An outstanding ornamental tree. Multitude of rose colored blossoms in the spring. Ultimate height 15 to 20 feet.	1.50
--	------

WHITE BIRCH

One of the most beautiful shade trees. When mature the bark is white and leaves are a fine light green. Plant from 3 to 5 in one location to form a clump.	.75
--	-----

PIN OAK

One of the better known shade trees. A rapid grower. Fine, deeply cut leaves that turn beautiful colors in autumn.	.75
--	-----

**Balled and Burlapped
Evergreens**

AMERICAN ARBORVITAE

4'	3.50
3 to 4'	3.00
2 to 3'	2.00

CANADIAN HEMLOCK

4 to 5'	4.50
3 to 4'	3.50

Many other B & B evergreens in season. The above B & B evergreens are for nursery pickup only.

FRUIT TREES

APPLES

Baldwin, McIntosh Red, Red Delicious, Red Johnathan, Red Rome, Yellow Delicious, Yellow Transparent.

5-6' Each 2.25

PEACHES

Elberta, Golden Jubilee, Hale Haven, Red Haven,
and Sunhigh

5-6' 2.25

SWEET CHERRIES

Bing, Black Tartarian, Napoleon and Windsor

5-6' 2.95

SOUR CHERRIES

Early Richmond, English Morello and Montmorency
5-6' 2.50

5-6' 2.50

PEARS

Bartlett, Clapp's Favorite and Kieffer

5-6' 2.45

PLUMS

Burbank, German Prune and Gold

5-6' 2.50

The above fruit trees are grown by a large commercial northeastern nursery. This is a reliable firm that has been in business for over a hundred years. Commercial growers write for quantity prices!

Plantation Grown Christmas Trees

In Season

SAGAMORE PENNA

SPECIAL OFFERS FOR 1959

SPECIAL NO. 1

Shrub and Shade Trees

All selected transplanted trees. Will develop into beautiful specimens in a few years. Postpaid at planting time for only \$5.00.

3 White Birch	16-20"
1 Pin Oak	16-20"
1 Flowering Crab	24-36"
1 French Lilac	30-36"

SPECIAL NO. 2

Evergreen Trees

25 Transplanted evergreen trees. Four Year (2-2) Transplants 8-12". Postpaid at planting time for only \$5.00.

5 Scotch Pine	8-12"
5 Red Pine	8-12"
5 Austrian Pine	8-12"
5 Norway Spruce	8-12"
5 White Spruce	8-12"

SPECIAL NO. 3

Complete Landscape Plan

SPECIAL NO. 3 provides enough evergreen and shrub trees for the average home. It is designed to give the homeowner a quality job at great savings. These trees need to be planted in a garden for about two years or until they reach the desired size. Enough quality landscape material to completely beautify your home for only \$15.00, shipped postpaid at planting time.

2 American Arborvitae	20-30"
5 Pfitizer Junipers	10-14"
Beautiful Blue-Green spreaders for under windows.	
2 Globe Arborvitae	8-10"
1 Flowering Crab	24-36"
1 Pink Flowering Dogwood	20-24"
3 White Birch	16-20"
2 Pin Oak	16-20"

PLANTING GUIDE

CARE OF STOCK ON ARRIVAL

If trees are to be planted within a day or two they may remain in the containers they arrive in, although they must be watered and kept out of the sun or drying wind. If planting is to be delayed longer they must be heeled in. This is done by taking the trees out of the container, dipping their roots in water, selecting a sheltered spot away from sun and wind, digging a trench 6 to 8 inches deep—in a V shape with about 45 degree angle, cover the roots of the trees with moist soil and keep well watered until planted in the field.

KINDS TO PLANT

At the present time Scotch Pine is in largest demand, and all indications point to the fact that it will continue to be the biggest seller in the future. At present it is reported by Federal Crop Reporting that 75% of plantation trees sold for Christmas use are Scotch Pine. In addition to Scotch most growers like to have some Austrian and White Pine in their plantations, as they are in good demand in smaller quantities. The parts of your plantation that are moist and has a heavier soil is highly advisable to plant spruce. Norway has long been a favorite as it is the fastest growing spruce and requires little or no shearing. In the last few years a close relative, White Spruce, has been catching up. White Spruce grows well in the same type of site and much better on drier soils. It is slower growing, more compact than Norway, and has a beautiful bluish cast in the fall.

Among the firs, Douglas seems to be the best adapted to the Allegheny and Appalachian region. Some areas experience frost damage, so if in doubt, it is wise to ask the advice of your County Agent or an experienced grower.

Most growers are interested in a diversified planting. Planting 75 percent of your land in pines and 25 percent in spruce and fir has worked satisfactory for most people.

WHEN AND HOW TO PLANT

From past experience we have learned that early Spring is the best time to plant. As soon as the frost leaves the ground and danger of any other heavy freezes are past one may begin planting. This period is usually around the first of April, with yearly and local variations. In fall planting, if in doubt, consult an experienced grower, or your county agent. The planting period is usually from September 20 to the end of October. The following is a chart with distances and the number of trees required per acre.

4 x 4'	2722 Trees
5 x 5'	1742 Trees
5 x 6'	1452 Trees
6 x 6'	1210 Trees

The smaller spacings are satisfactory for Spruce and Fir plantings and the 5 x 5' or 5 x 6' spacings for the pines. The 5 x 6' spacing appears to be ideal for pines if one intends to mow, if not the 5 x 5' will prove satisfactory.

On small or hilly plantings the hand method will work best. To make your rows straight space stakes at intervals. Each planter uses a bucket with the roots of the trees covered with muddy water. The holes are opened with a maddock and the tree planted very firmly by using the heel of a shoe. One man should be able to plant about 1000 trees per day by using this method.

On large plantings, where the site is suitable, the use of a planting machine is much faster and more economical. A crew of 3 or 4 men can plant 8,000 to 10,000 trees per day. Planting machines can be contracted to do the work for about \$15.00 per thousand trees. The contractor should be contacted some time in advance so as to assure you of getting your trees planted when you want.

CARE OF YOUR TREES

Where grass and weeds are not too dense and thick mowing is not necessary. Where grass is so thick as to shut out light and air it is desirable to mow with a power driven mower for the first 2 or 3

years. Brush and undesirable hardwoods must not be allowed in plantations as they will seriously hinder the amount of trees to be eventually cut. They can sometimes be eliminated by power methods, otherwise a brush axe or hand scissors with good leverage will work well. Paint the stumps with brush killer so that they will not resprout. In the case of insect or disease damage contact your local county or extension university agent. They will be able to tell you what insect you have and control measures. Fire is also a hazard. Make roads and firebreaks that are kept mowed or disked.

SHEARING OR PRUNING

Shearing develops a solid, extra heavy branched and bushy tree that brings a premium price. Shearing is usually started in about the fourth year, and is done before the new, tender growth starts to get tough and woody. In Pennsylvania this time is about June 10 to July 10 for pines; spruces and firs may be sheared during July or August.

Hedge shears with blades of 8-10" are most commonly used. One must first keep in mind to trim the tree in the shape of a cone, starting at the top. Shear only the new growth unless some radical change is needed. The top or terminal shoot is first cut back to 10-12", making a slanting cut so that the tree will not become double topped. The laterals of the terminal shoot are cut about 2-3" shorter than the terminal itself. The rest of the tree is sheared keeping in mind the cone shape. Treat each tree as an individual! If in doubt contact your county agent as to time and place of shearing demonstrations.

GETTING YOUR TREES INTO HOMES

The best way of getting buyers, if you are new, is to run advertisements in large city newspapers. September is a good month. Require a deposit on each order to be deducted from the last truck load of trees. Sell for cash or certified check if the buyer is unknown to you. If you have the opportunity you might try to retail some trees. This will bring a much higher price per tree.

TERMS

No order can be accepted for less than 50 trees, unless otherwise noted in this list. Fifty of one size and kind at the 100 rate, 500 at the 1000 rate. Transportation charges are to be paid by the customer (except on Special Offers), F.O.B. our shipping point. Please do not remit for shipping charges as cost cannot be estimated. Our liability ceases when trees are delivered to carrier. Claims for errors, shortages, etc., must be made within five days after receipt of shipment to receive consideration.

QUANTITY ORDERS—5% discount on orders having combined species of 25,000 or more. Special rates on 100,000 or more.

Orders may be booked with one-half cash with order, balance before shipment or shipped C.O.D. Minimum order—\$5.00.

Pennsylvania residents must add 3 percent sales tax to *ornamental* stock that is not to be resold. If you plan to resell or grow on for resale file an exemption certificate with us. (Pennsylvania residents add the above tax to our Special offers)

PICK-UP ORDERS—Notify us 3 days in advance.

Orders accepted subject to prior sale of stock, crop injury or loss from any cause beyond our control.

WORKING HOURS

Our nursery will be open weekdays from 7:00 A.M. to 10:00 P.M. during the Spring shipping season. Open other hours by appointment. Our season begins approximately March 15 and extends to June 1. After shipping season our office is open 8:00 A.M. to 5:00 P.M.

LOCATION

Located on the south side of Sagamore on highway route 210, which is a connecting route between routes 422 and 119. Just 60 miles north of Pittsburgh. Armstrong County's largest nursery cordially invites you to visit our nursery and inspect our stock at any time.

THIS LIST SUPERSEDES ALL PREVIOUS PRICE LISTS

We will appreciate it, if you will give us the name and address of any friends who may be interested in good nursery stock. We will mail them a price list. Thank you.

Name

St. & No.

City & State

SAGAMORE, PENNA.

FLICKINGERS' NURSERY

FLICKINGERS' NURSERY

Sagamore, Pa.

Order Blank

PRINT
YOUR NAME

YOUR ADDRESS

SHIP TO

(If Different Than Above)

Quantity

Kind of Tree

Unit Price

Amount

111

111

111

111

- 1 -

111

111

111

111

111

111

111

111

AMORE, PA.

D. B. SAGAMORE, P.A.
be accompanied by a Deposit of 50 per cent
(SPECIALS PREPAID) TOTAL

Members of:

Pennsylvania Nurserymen's Association

Pennsylvania Christmas Tree Growers' Association

**New Jersey Farm Forestry and
Christmas Tree Growers' Association**

Indiana State Association of Nurserymen

**Indiana County Christmas Tree
Growers' Association**

**New York Christmas Tree
Growers' Association, Inc.**

Illinois State Nurserymen's Association

APRIL

First the blue and then the shower;
Bursting bud and smiling flower;
Brooks set free with tinkling ring;
Birds too full of song to sing;
Crisp old leaves astir with pride,
Where the timid violets hide,—
All things ready with a will,—
April's coming up the hill.

He that planteth a tree is the servant of God,
He provideth a kindness for many generations,
And faces that he hath not seen shall bless him.

FLICKINGER'S NURSERY

SAGAMORE, PA.

Return Postage Guaranteed

U. S. POSTAGE
PERMIT NO. 1

P A I D

Sagamore, Pa.

Sec. 34.66 P. L. & R.

is Mr. Foster R. Mohrhardt
Bibliography Div, Library
US Dept of Agriculture
Washington 25, D. C.

GROWERS OF QUALITY
EVERGREEN SEEDLINGS